

AUSMAR

CAPABILITY STATEMENT



HONESTY
TRANSPARENCY
integrity





CONTENTS

About AUSMAR	06
Our business	08
Our difference	10
Our directors	12
Project teams	14
Our process and services	15
Systems and policies	16
Our clients	18
Featured projects	20
Awards	32
Community support	34
Insurance and licenses	35

ABOUT *Ausmar*

31+ YEARS OF EXPERIENCE

Established on the Sunshine Coast in 1993, we are a team of proud local builders who deliver secure services, quality builds and affordable dream homes.

50 YEAR STRUCTURAL WARRANTY*

Ensuring you greater peace of mind, every AUSMAR home is backed by a 50-year warranty from BlueScope on your TRUECORE® steel frame for eligible clients.

09 QUALITY INSPECTIONS

We rise to the challenge and offer 9 milestone inspections with internal and external contractors to ensure we deliver work meeting all appropriate building standards.

07 STAR ENERGY RATING

In an effort to ensure we are building homes made for our children's future, we ensure all builds are met with a six star energy rating as standard upon handover.





2
**WEEK TRADE
PAYMENT CYCLE**



90
EMPLOYEES



80%
**OF REPEAT
CLIENTS**



31+
**YEARS OF
EXPERIENCE**



500
**HOMES BUILT
ANNUALLY**



\$22m
**COMPANY
OWNED ASSETS**



WE TRY HARDER TO BE A LITTLE BIT *better*

WE ARE LOCALS

PRIVATELY OWNED

We are not a franchise or some big interstate company. We are local employed trades and professionals who support our community, with three Directors who remain involved in everyday operations.

ATELIER STUDIO

AWARD WINNING

With assistance from our Atelier Design experts, you can see, touch and select every aspect of your home without leaving our design studio. Offering the ultimate creative experience, enjoy the benefits of a hassle-free selection.

WISHLIST PARTNERS

10+ YEARS STRONG

We are proud to deliver construction work that enriches and sustains our local communities. Donating over \$1.1 million to Wishlist Foundation, we are raising much needed funds to enhance our local public health services.

BUY LOCAL FIRST

OUR POLICY

Our commitment to our community extends to our Buy Local First policy, with a focus on building homes built by local trades and Queenslanders. Wherever possible, we source locally-made products from within our region.



OUR Directors

AUSMAR's people are a key differentiator and cornerstone of our success. We area team of experienced, approachable and passionate professionals that take ownership and personal pride in project outcomes.

Our hands-on directors are involved in the day-to-day running of the business, handpicking each project team with a mix of in-house personnel and suppliers to ensure the right mix of qualified subject matter experts. Our suppliers are proud to be part of the extended AUSMAR family, and together we share a common loyalty and passion for delivering quality outcomes for our clients.

COMPANY DIRECTORS

For AUSMAR, giving back to our community begins with our own people. Our people are our most valuable resource, and we give back to our employees through ongoing training and development, opportunities for skills development and nurturing our future leaders. Our employees can move through their entire career with AUSMAR - from apprenticeship to team leader and more.

The recent appointment of Richard Paris and Josh Green as company directors reflects this commitment from both a company and employee perspective. It speaks volumes about the type of organisation we are and allows AUSMAR clients to be confident that the team kicking off a project will remain on it until the end.



RICHARD PARIS

DIRECTOR
0455 800 662

Richard is a carpenter by trade and a qualified builder. He has extensive knowledge in all areas of the construction industry with over 20 years' experience and has worked on numerous major residential and commercial projects as well as running his own successful business.

At AUSMAR, Richard has become our resident expert in the MHP/RV space and works across all projects undertaken by AUSMAR. His construction knowledge in this area is second to none.

Combined with his high standards and attention to detail, Richard's management of our commercial construction team ensures we are producing consistently high project outcomes.



TONY BRYAN

DIRECTOR
0438 665 837

Tony started as a carpentry apprentice at the tender age of 16, working under his father Barrie in the family-owned building business. Tony quickly became the state's youngest registered builder, running his own successful building company and going on to work for several multinational building corporations in a variety of senior roles.

Tony has more than 35 years' experience in the residential and commercial construction industry and maintains a very hands on role with AUSMAR Commercial.



JOSH GREEN

DIRECTOR
0412 051 937

Josh is a testament to our company's long-term employment philosophies. After originally starting as a New Home Consultant, he quickly moved through the ranks as a Sales Manager, Business Unit Manager, General Manager and ultimately obtaining a stake holding in the business as a Director.

Nobody in the company has a better understanding of our product, systems and staff culture than Josh. He continues to use his skills to help grow the company in new directions and shape our future growth.



PROJECT TEAMS

CONSTRUCTION MANAGER

Your MHP/RV construction expert responsible for overseeing and directing your project. From post building approval stage to full contract completion, your experienced Construction Manager will ensure project delivery is completed on time and on budget. These activities include but are not limited to, the planning and oversight of all suppliers and human resources involved throughout your project, as well as assisting the Project Manager in overcoming project roadblocks as they arise.

CONSTRUCTION SUPERVISOR

Your dedicated project Construction Supervisor(s) is responsible for the supervision of all jobs under construction, including scheduling and managing the construction process. These activities include completing quality assurance inspections, coordinating supplier logistics and supervising subcontractors to ensure timely and cost-effective delivery, compliance, all while maintaining AUSMAR's high quality finish.

PROJECT MANAGER

Your highly skilled Project Manager is responsible for assisting in the resolution of roadblocks on your project, as well as liaising with our in-house operations team to ensure the seamless organisation, scheduling, and delivery of construction documentation from concept to completion. These activities include managing pricing, drafting, building approvals, overseeing key staff, and completing any other necessary project administration to ensure project delivery is on time and on budget.

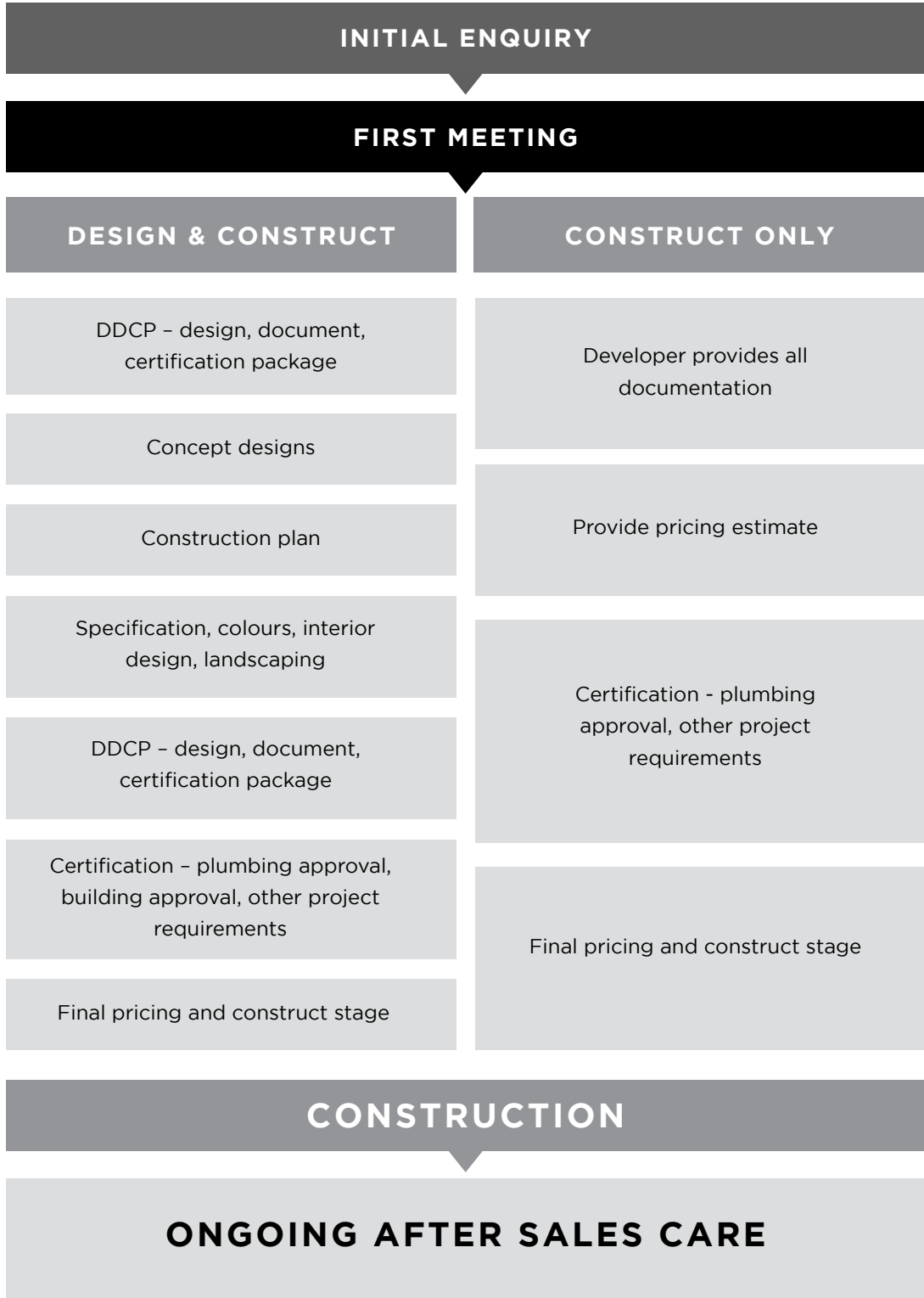
PROJECT ADMINISTRATOR


Your dedicated Project Administrator is responsible for client communication through both direct and indirect platforms. Whether via email and phone, or utilising Ausmar's specialised cloud-based portal, your PA will leave no stone unturned in driving your project forward. These activities include liaising with outside parties to order preliminary reports and certification, resolving documents, RFIs, raising contracts, raising and receiving claims, and being an integral part of site meetings.

SAFETY MANAGER

Our dedicated AUSMAR Safety Manager is responsible for supporting our construction teams with regular project sites visits to assess working conditions and safety compliance. These activities include risk management assessments, early risk detection and implementation of risk mitigation techniques, all the while maintaining a focus on preserving estimated project timelines where possible.

OUR PROCESS AND Services



A photograph of two men, one in a light blue shirt and one in a dark blue shirt, looking at a large architectural plan on a table. Behind them is a wall covered with numerous award plaques and certificates, some of which are clearly visible and show years like 1993, 2000, 2005, and 2007, along with the word 'EXPANSION'.

SYSTEMS AND *Policies*

FINANCIAL

AUSMAR has maintained a strong financial position for numerous years and continues to be one of South East Queensland's most financially sustainable independently owned building companies. We enjoy a long-standing relationship with our nominated financial institution who has formally expressed their confidence in our ability to deliver profitable projects and meet our financial obligations. Our commitment to supporting our local community of suppliers extends to our payment policy. AUSMAR works on a strict pay cycle that ensures trade suppliers are paid fortnightly and material suppliers paid monthly. Our faultless payment record is something we are tremendously proud of and helps maintain solid relationships with our suppliers.

SAFETY

AUSMAR is committed to the health and safety of all employees, clients and the community. Our aim of providing a safe work environment is achieved through the systematic management of our trade workforce. All trades provide their own safety management documentation before they are engaged. AUSMAR ensures they are aligned to our system and approach prior to work starts on site. The trades and suppliers we engage range in workforce size, and we offer them the services of our dedicated Safety Officer to navigate their legislative obligations. Our active contribution with trades and suppliers has a win, win approach to a successful

Workplace Health and Safety Management System. Trade risk management starts with all suppliers providing site specific Work Method documentation. AUSMAR ensures workers abide by the requirements of their site-specific Safe Work Method Statements through site surveillance inspections by AUSMAR's

Construction Supervisors and Safety Officer at regular intervals. These inspections are documented through iAuditor with all non-conformance assigned to be actioned. Using technology such as iAuditor has enabled an efficient way to identify and manage corrective actions before they develop into risks. We work collaboratively with our trades to understand legislative expectations and find appropriate solutions to changed workplace activities and culture at the same time. Director Tony Bryan is a passionate safety advocate, adopting a 'top down' approach that has led to a culture of safe work practices across the entire business.

INTEGRATED MANAGEMENT SYSTEM

Our commitment to establishing transparent builder client relationships is underpinned by our integrated management system that provides real-time progress data and effective communication with all project partners. This open record approach has allowed AUSMAR to continue exceeding expectations for safe workplace, effective project management, quality workmanship and a high level of customer satisfaction.

QUALITY ASSURANCE

Project-specific Quality Management Plans are created for all AUSMAR projects to ensure all of our services meet customer requirements. Our computer scheduling programs for tracking and project management accurately forecast project build timelines and keep workflows running efficiently. We use iAuditor to manage a comprehensive quality check for all homes and projects, including critical milestone checks by the construction supervisor. Separate quality assurance inspections are conducted by an independent qualified building inspector.

CLIENT AUSMAR PORTAL (CAP)

The company-owned CAP provides real-time construction updates and documentation in one convenient location. The user-friendly system allows both parties to upload documents, manage payments, work through variations and follow construction progress right from your mobile phone or computer. This system forms a part of our Quality Assurance process and keeps us accountable. Maintenance and issues can quickly and easily be tracked through CAP.

SUSTAINABILITY

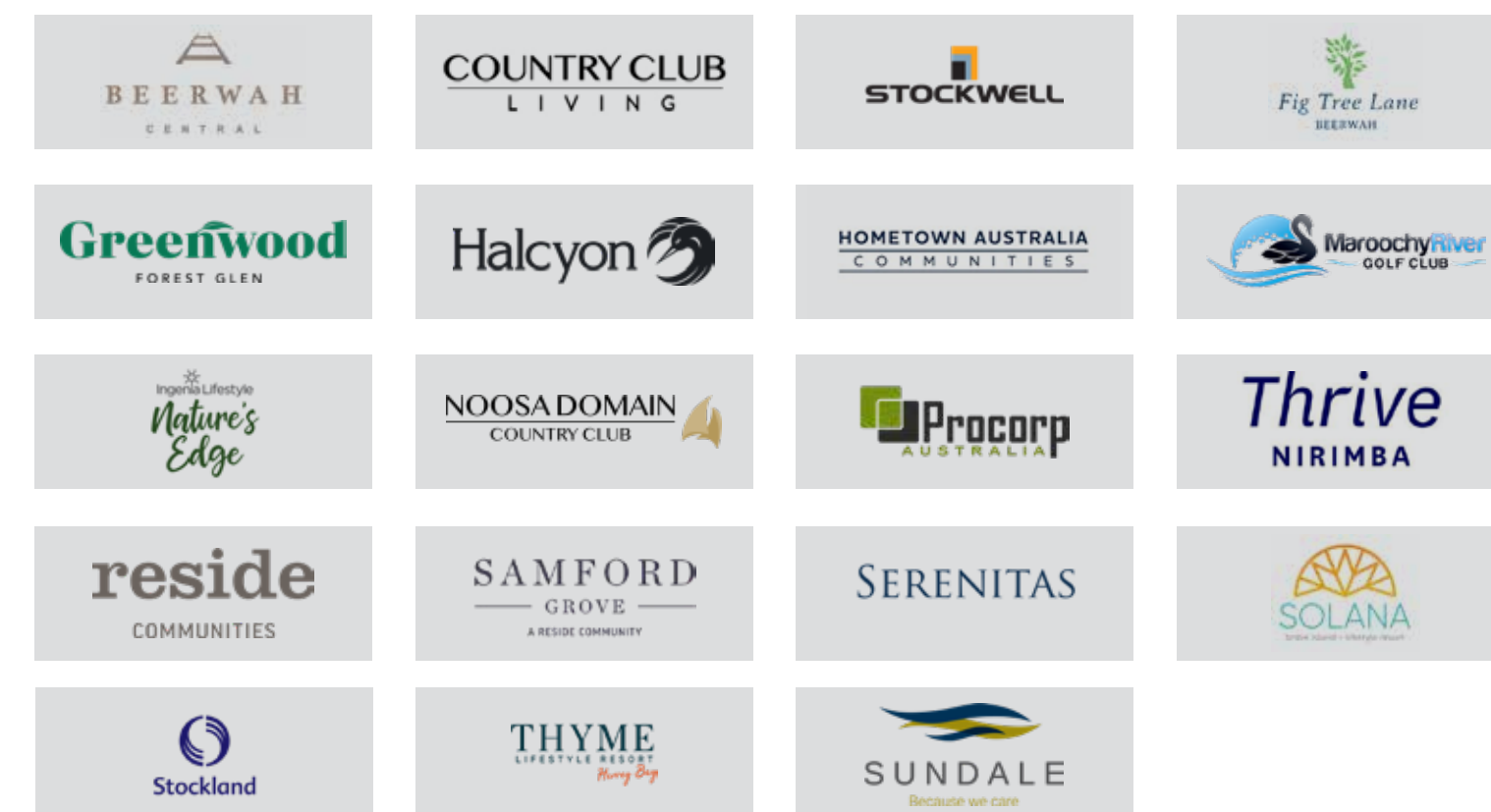
AUSMAR enforces a strict waste management policy on all sites and uses a local recycling company for the removal and recycling of all building waste. Our company-owned warehouse stores leftover materials in "as-new" condition to be re-packaged and re-used where possible. All projects maintain containers on site to safely store excess materials for re-use, minimising waste. AUSMAR enforces additional WHS policies to manage environmental impacts including silt contamination and safe storage of hazardous chemicals. We work closely with clients to ensure we meet their environmental sustainability responsibilities.



OUR Clients

In the last five years, AUSMAR has delivered approximately 1,500 homes and 10 recreational centres for retirement villages across South East Queensland. Testament to our successful project delivery is our significant repeat clientele.

PROUDLY PARTNERED WITH



FEATURE *Projects*



GREENWOOD, FOREST GLEN

Client	WM Projects
Project	Greenwood Forest Glen
Location	Grammar School Way, Forest Glen
Service	Design and construct 185 homes MHP, recreational facility, entry statements, areas, event centre and landscaping and sales centre.
Value	\$56 million
Completion	2023 – Club Eden recreational facility 2023 – Housing

Awards



SAMFORD GROVE

Client	Reside Communities
Project	Samford Grove Retirement Village
Location	Camp Mountain Road, Samford
Service	Design and construct 120 ILUs, recreational facility and apartment building, entry statements, common area landscaping and sales centre.
Value	\$44 million
Completion	2019 - Recreational facilities 2023 - Housing

Awards





SOLANA, BRIBIE ISLAND

Client	Stockwell Living
Project	Solana Bribie Island Lifestyle Resort
Location	Bongaree Avenue, Bribie Island
Service	Design and construct 200 homes, recreational facility, entry statements, common area landscaping and sales centre.
Value	\$58 million
Completion	2019 - Recreational facilities 2022 - Housing



PALMWOODS, GARDEN VILLAGE

Client	Sundale Communities
Project	Palmwoods Retirement Village

Location	Jubilee Drive, Palmwoods
Service	Design and construct 69 ILU's, recreational facility, and communal areas.
Value	\$25 million
Completion	2025 - Recreational facilities 2026 - Housing



NOOSA DOMAIN, COUNTRY CLUB

Client	Country Club Living
Project	Noosa Domain Country Club
Location	Walter Hay Drive, Noosaville
Service	Design and construct 135 homes, ILU's, recreational facilities and two apartment buildings.
Value	\$55 million
Completion	2018 - Housing 2022 - Apartments



STOCKLAND HALCYON, NIRIMBA

Client	Stockland
Project	Stockland Halcyon Nirimba
Location	Banya Avenue, Sunshine Coast
Service	Design and construct 240 homes MHP and sales centre.
Value	\$70 million
Completion	2020 - Sales centre 2024 - Housing



MAROOCHY RIVER GOLF CLUB

Client	Maroochy River Golf Club
Project	Maroochy River Golf Club
Location	David Low Way, Bli Bli
Service	Construction and fit out of club house and associated facility.
Value	\$6 million
Completion	2015

THYME, MORETON BAY

Client	Serenitas
Project	Thyme Moreton Bay Lifestyle Resort
Location	Amy Street, Morayfield
Service	Design and construct 185 home MHP and sales centre.
Value	\$45 million
Completion	2023 - Housing

NATURES EDGE, FOREST GLEN

Client	Propcorp
Project	Natures Edge Lifestyle Community
Location	Owen Creek Road, Forest Glen
Service	Design and construct 185 home MHP and sales centre.
Value	\$48 million
Completion	2021 - Housing

HALCYON LANDING, BLI BLI

Client	Halcyon
Project	Halcyon Landing
Location	Waigani Streeet, Bli Bli
Service	Design and construct 180 home MHP, recreational facility, entry statements, common area landscaping and sales centre.
Value	\$46 million
Completion	2014 - Housing

Awards

HIA Professional Builder of the Year

2012	Finalist – HIA Australia – Professional Small Builder of the Year
2012	Finalist – HIA Queensland – Professional Small/Medium Builder of the Year
2011	Winner – HIA Australia – Professional Small Builder of the Year
2011	Winner – HIA Queensland – Professional Small/Medium Builder of the Year
2010	Winner – HIA Australia – Professional Small Builder of the Year
2010	Winner – HIA Queensland – Professional Small/Medium Builder of the Year
2009	Winner – HIA Queensland – Professional Small/Medium Builder of the Year
2008	Winner – HIA Queensland – Professional Small/Medium Builder of the Year
2007	Winner – HIA Queensland – Professional Small/Medium Builder of the Year

Commercial

2023	Winner - Master Builders Sunshine Coast – Tourism and Leisure Facilities up to \$10 million
2021	Winner - Master Builders Brisbane – Commercial building from \$5 million up to \$50 million
2017	Winner – Master Builders Sunshine Coast - Lifestyle Housing for High Care Needs, Disabled and Seniors Homes4Life
2017	Highly Commended – Australasian Housing Institute Highly Commended Leading Housing Development Project Award – Homes4Life
2017	Winner – Master Builders Queensland - Lifestyle Housing for High Care Needs, Disabled and Seniors Homes4Life
2017	Winner – Master Builders Sunshine Coast Commercial Building \$2.1 million - \$5 million – Ausmar Group HQ and Atelier
2016	Winner – Master Builders – Regional Commercial Building up to \$5 million
2016	Winner – Master Builders Regional Lifestyle Housing for High Care Needs, Disabled and Seniors Awards
2016	Winner – HIA – Regional Specialised Housing
2016	Winner – HIA – State Specialised Housing

Commercial [Continued]

2016	Finalist – Sunshine Coast Business Awards – Building and Manufacturing
2016	Finalist – Sunshine Coast Business Awards – Customer Service and Engagement
2016	Winner – Master Builders Regional Community Accommodation for Aged Care and Nursing
2016	Winner – HIA Queensland – Townhouse/Villa of the Year
2016	Winner – Master Builders Regional Sporting Facilities up to \$5 million
2016	Winner – HIA Regional Townhouse Development

Residential

2023	Winner – HIA Sunshine Coast & Wide Bay - Display Home of the Year
2023	Winner – HIA Sunshine Coast & Wide Bay - Display Home over \$500,000
2023	Winner – Master Builders Sunshine Coast - Display Home \$350,000 - \$450,000
2021	Winner – HIA Sunshine Coast & Wide Bay – Display Home Over \$500,000
2021	Winner – HIA Sunshine Coast & Wide Bay – Steel Frame Project
2020	Winner – HIA Queensland – Small Lot Housing
2020	Winner – HIA Sunshine Coast and Wide Bay – Small Lot Housing
2020	Winner – Master Builders Sunshine Coast – Best use of Steel Framing
2019	Winner – Sunshine Coast Hospital and Health Service – Certificate of Appreciation “Benefactor Award”
2019	Winner – Master Builders Sunshine Coast – Best Residential Swimming Pool
2019	Winner – Master Builders Brisbane – Best Display Home \$300,001-\$350,000
2018	Winner – HIA Sunshine Coast and Wide Bay – Steel Frame Project
2018	Winner – HIA Sunshine Coast and Wide Bay – Excellence in Showroom Display
2018	Winner – Master Builders Brisbane – Individual Home up to \$250,000
2018	Winner – Master Builders Sunshine Coast – Individual Home \$451,000-\$550,000 Custom Project
2016	Winner – HIA Regional Display Home up to \$200,000
2016	Winner – Regional Project Home
2016	Winner – Master Builders – Regional Display Home \$401,000-\$500,000



COMMUNITY SUPPORT

Ausmar is extremely proud to provide consistent, hands-on support to our local community.

Since 2011, AUSMAR has been committed to providing support to Wishlist for the valuable work they do within our community. In 2019/20 we led the charge in completing The House the Coast Built in conjunction with Wishlist and our valuable suppliers. This is the third charity home AUSMAR has delivered for the Wishlist team.

AUSMAR has committed to complete the fit-out of 18 rooms, located on the top two floors of the new state-of-the-art Wishlist Centre. Wishlist Centre will be Australia’s first facility to offer affordable patient accommodation, primary healthcare, and complementary therapies under one roof.

Located conveniently opposite the Sunshine Coast University Hospital, Wishlist Centre will open in mid-2022 and offer a unique circle-of-care for those experiencing a health crisis, away from the clinical environment of a hospital.

With a vision to improve accessible living standards, AUSMAR continues to be involved in charitable projects including our very own Homes4Life project. The home achieved a Gold Livable Housing Australia (LHA) standard and has received five industry awards including the 2017 Master Builder’s State Award for “Lifestyle Housing for High Care Needs, Disabled and Seniors”.

Our Director, Tony, is also an active member of the Reed Charity House maintenance committee and spends a couple of days each month organising and coordinating the building maintenance of Reed Charity House, located next door to the Nambour Hospital.

“ AUSMAR have built a legacy that will help thousands of people needing to stay close to the Sunshine Coast University Hospital for treatment. This ‘home away from home’ surpassed our expectations and we are so grateful to the team at AUSMAR for their support and the exceptional build quality which will stand the test of time.”

LISA ROWE, WISHLIST CEO

INSURANCES & LICENSES

INSURANCES

AUSMAR maintains all relevant insurances and provides updated certificates of currency (COCs) upon renewal and as required. In addition to Workers Compensation and Public Liability, AUSMAR maintains Contract Works and Professional Indemnity insurance policies, which we believe are critical to ensure appropriate coverage for all parties when entering into design and construct contracts.

LICENSES

#	Entity / Individual	Licence	Licence #	Issuing Authority
1	AUSMAR Homes Pty Ltd	Builders Licence	1083000	QBCC
2	Tony Bryan	Builders Licence	1037111	QBCC
3	Richard Paris	Builders Licence	1137096	QBCC
4	AUSMAR Homes Pty Ltd	Membership	878887	HIA
5	Tony Bryan	Membership	1018461	HIA
6	AUSMAR Homes Pty Ltd	Membership	25561	QMBA
7	Tony Bryan	Check	2654773	Fit to Work Police Check

AUSMAR

8 Flinders Lane, Maroochydore, QLD 4558

1800 AUSMAR | ausmar.au



AUSMAR Homes Pty Ltd trading as AUSMAR Homes QBCC 1083000

